

**Dear PTAC of DE Client,**

Teaming is an important strategy that, unfortunately, many small business contractors misunderstand or fail to use to their advantage. Our next webcast series, “Success Through a Compliant Winning Team” will offer valuable guidance for structuring compliant teams and joint ventures poised for success in the government marketplace.

As a client of *PTAC of Delaware* you can register for this webinar at a 70% reduced rate through our partnership with Govology. Just use the code *DE7102* during registration and if you have questions, email *Carroll Bernard* at [support@govology.com](mailto:support@govology.com). More information below.

***Important! You only need to register once to view all three webcasts. Your registration includes lifetime access to the recordings of all three webcasts in this series.***

- **Webcast 1. Legal Aspects of Teaming – Rules and Regulations**
- **Webcast 2: Legal Aspects of Teaming – Effective and Compliant Agreements**
- **Webcast 3: Leveraging the Power of Mentor-Protégé Programs**

**Access Code: *DE7102***

[CLICK HERE TO REGISTER](#)

**Registration Instructions:**

1. Add webcast to cart.
2. Enter *DE7102* in the Coupon field and click ***Apply***.
3. Click ***Proceed to Checkout*** to complete your registration.
4. Fill out the registration form and click ***Place Order***.

If you need assistance with registering, please contact *Elena Bernard* at [support@govology.com](mailto:support@govology.com).

**Webcast Description:**



For small government contractors, teaming and joint venturing can be essential components of success. By teaming with other entities, small businesses can enhance their capabilities and offer more comprehensive solutions to the government. But teaming and joint venturing on government set-aside contracts is not without risk– there

are many unique rules that must be followed, and many pitfalls for the unwary. In this series, government contracts attorney Steven Koprince explains– in plain English– the essential rules for joint venturing and teaming on federal set-aside contracts.

**Webcast 1. Legal Aspects of Teaming – Rules and Regulations:** In this webcast, Steven Koprince unpacks the unique rules and regulations governing joint venturing and teaming, and offers strategies to help ensure compliance.

**Webcast 2. Legal Aspects of Teaming – Effective and Compliant Agreements:** In webcast 2, Steven Koprince goes beyond the regulations to discuss requirements and best practices for creating strong and effective teaming agreements, subcontract agreements, and joint venture agreements.

**Webcast 3. Leveraging the Power of Mentor-Protégé Programs:** In this last webcast, Steven Koprince discusses how to leverage the power of federal mentor-protege programs (including the SBA’s “universal” mentor-protege program) while staying on the right side of the law.

**Target Audience:** Small Business Owners

**About Presenter:**



Steven Koprince is the Managing Partner at Koprince Law in Lawrence KS with a practice focusing on federal government contracts and small business law. He is also the author of *The Small-Business Guide to Government Contracts* (AMACOM Books, 2012), and has published a number of articles on government contracting (to include teaming), which have appeared in leading

legal and industry publications. Steven has spoken to audiences across the country on government contracting and small business matters, and blogs regularly on similar topics at SmallGovCon ([smallgovcon.com](http://smallgovcon.com)).