



Association of
Procurement
Technical
Assistance
Centers

Businesses Win \$24 Billion in Government Contracts in 2020, Thanks to Procurement Technical Assistance Centers (PTACs)

PTACs Help Government

- Support NIST efforts to ensure small firms can meet DoD Cybersecurity requirements.
- Support VA initiatives to make more veteran-owned firms “procurement ready.”
- Facilitate registrations in GSA’s System for Award Management (SAM).
- Support GSA development of and outreach re: beta.SAM.gov.
- Support participation in DLA’s Internet Bid Board System (DIBBS).
- Increase qualified sources, competition, and value for the military, agencies and American taxpayers.

PTACs Help Businesses

- Provide *free or low-cost* services at 300 locations across the U.S.
- Identify and explain contracting opportunities at federal, state and local government levels.
- Advise businesses how to find, pursue and manage government contracts.

Last year:

- Over 57,000 businesses trained and counseled.
- Over 480,000 jobs created or retained.
- 94% small businesses.

PTACs Help Communities

- Strategically aligned with educational institutions, economic development agencies, and state and local governments.
- Boost economic activity by helping local businesses navigate the contracting process.
- Educate businesses on stringent government standards and complex contract requirements.
- Help large government contractors identify qualified subcontractors and suppliers.



Innovative Defense Department Program Boosts Industrial Base and Strengthens Nation’s Businesses

Return-On-Investment Is \$543 for Every Federal Dollar Invested!

- Over 57,000 businesses receive free or low cost assistance from PTACs – located in 50 States, the District of Columbia, Guam and Puerto Rico.
- Supporting the equipment and supply needs of the warfighter and boosting the industrial base is the focus of the Defense Logistics Agency’s Procurement Technical Assistance Program.
- Assistance includes one-on-one counseling sessions, electronic tools, and training seminars on how to do business with the government.
- Help is targeted toward small businesses, especially veteran-owned businesses, women and minority entrepreneurs, and businesses located in economically depressed HUBZones.
- Large businesses benefit, too, from training and identification of qualified subcontractors.
- Over 4,700 events hosted by PTACs and 190,000 counseling hours provided in 2020.